

## **Extra-locational functions of offices 2000**

### **ACCOUNTANCY**

#### **Ernst & Young (\* office refers to other city)**

New York: Global HQ/chairman

Chicago, Minneapolis, Washington: location of other 'Chairs'

London: centre for legal work

London and NY: source of 'global' press releases

Manama: Head Office Middle East

('Africa group' serviced through 9 main offices two outside = Paris and Lisbon)

#### **Arthur Andersen**

Chicago: World wide HQ and US HQ

Frankfurt: German HQ

Shanghai: China HQ

Macintyre Strater International (MSI)

London: HQ

#### **IGAF**

New York: HQ

AGN Network (\*refers off to another city)

London: Principal Executive Office, Chief Executive, Chairman of the Board

Denver: North American Executive Office

Number of referrals:

Auckland p3 (all NZ)

Barcelona 1

Basel 0.5

Brisbane 7  
Budapest 5 (all Hungary)  
Cairo 2  
Calcutta 1  
Frankfurt 1  
Guatemala Cy 1  
Hong Kong 1  
Lausanne 1.5  
Lisbon 2  
London 17  
Lyon 2  
Melbourne 1  
Montevideo 2  
Moscow 15 (all Russia)  
Nicosia 1  
Rotterdam 3.5  
Sydney 2  
Vienna 2  
Zagreb 2

**BDO (\*as above, n=named contacts above 1)**

Amman: link for another country  
Brussels: International Office  
Buenos Aires: Latin America Regional Office I  
Dubai: link for another country  
Hong Kong: Asia Pacific Regional Office  
Istanbul: link for another country  
Johannesburg: link for 3 other countries

Quito: Latin America Regional Office II

Riyadh: link for another country

Sydney: link for another country

Zurich: link for another country

Grant Thornton International (I = international contact)

Chicago: HQ (Executive Office, International Office)

Hong Kong: Divisional Office Asia Pacific

London: Divisional Office Europe, Middle East and Africa

Miami: Divisional Office Latin America, Divisional Office Caribbean

Horwath International

Amsterdam: has one of two Europe 'regional directors'

Beirut: regional office Arab-speaking countries

Hong Kong: Regional office Asia Pacific

London: regional office Europe

Miami: regional office Latin America and Caribbean

New York: HQ

Taipei: regional office China

KPMG

(1999 reorganised into three 'operating regions' Americas, EMEA, Asia Pacific)

Amsterdam: IHQ

Berlin: NHQ

Budapest: finance group for central/eastern Europe

Dubai: 'area managing partner' for UAE + Muscat

Hong Kong: contact for Macau

Madrid: NHQ

Nairobi: RHQ East Africa (= 6 countries)

New York: NHQ

Paris: covers minor outer France

Palo Alto (Mountain View, Silicon Valley): Global HQ for KPMG Consulting

Singapore: RHQ? (source of info on new regions)

Toronto: Canada managing Partner (Finances)

Washington DC (McClean, VA): Global HQ for KPMG Consulting

### **Summit International**

New York: HQ

(ref also to 'Summit Europe, Middle East and Africa chairman')

RSMi

London: HQ

### **Moore Rowland International**

London: Executive Director and Administrative Office

Seattle: Chairman

Rotterdam: Vice-Chairman

### **HLB International**

Beirut: link for one other country

Hong Kong: link for one other country

London: HQ plus link for 11 countries

Paris; France HQ plus link for 2 countries

Prague: link for one other country

Singapore: link for one other country

'international contact partner' Sydney, Perth, London (2), Chicago (2), Los Angeles

USA: own websites: Atlanta, Chicago (2), Cincinnati, Houston, Los Angeles,

Minneapolis, New Orleans, New York, Portland

## **Moore Stephens International Network**

Copenhagen: Europe Admin Office

Mexico City: North America or Mexico coordination office

London: HQ

Sao Paulo: Latin America Executive Office

Washington DC: North America or USA Executive Office

('Asia Pacific' and 'Rest of the World' no special offices)

## **Nexia International**

London: HQ

## **PKF International Association**

London: HQ

Washington DC; 'including National Tax'

## **Fiducial International**

Lyon; International Central Office

## **PricewaterhouseCoopers**

Guatemala City: senior Partner Office for Interamericas Firm

Helsinki: Senior Partner office, Finland

Kuala Lumpur: national office for Malaysia

Madrid: Senior Partner's office for Spain

Miami: postal address for Venezuelan offices

New York, HQ, Chairman's office for USA

Sao Paulo: Senior Partner, South and Central America

Sydney: HQ for Australia

Toronto: Chairman's Office, Canada Firm

## **ADVERTISING**

### **Impiric**

London: EMEA HQ

New York: Worldwide HQ

Sao Paulo: Latin America HQ

### **TMP**

London: Regional HQ Europe

New York: Global HQ

Sydney Asia Pacific regional HQ

Hakuhodo

Tokyo: Head Office

### **Draft Worldwide**

Chicago: HQ

Hong Kong: links from 4 cities (Manila, Seoul, Taipei, Tokyo)

### **Young &Rubicam/Dentsu Y&R**

Hong Kong: Regional HQ

London: European HQ

Miami: regional HQ

New York: HQ, Regional HQ

Singapore: DYR HQ

Tokyo: Regional HQ, Dentsu HQ

### **D'Arcy**

New York: HQ

## **FCB**

Athens: regional HQ Middle East

Hong Kong: regional HQ Asia Pacific

Johannesburg regional HQ Africa

London: regional HQ Europe

Miami: regional HQ Latin America

New York: HQ, regional HQ North America

## **Saatch & Saatchi**

New York: HQ

Regional centres:

London/NY: Worldwide

HKJ: Asia

London: Europe, Africa & Middle East

Miami: L & Caribbean

NY: North America

## **Ogilvy**

New York: HQ

## **BBDO**

Hong Kong regional HQ Asia/Pacific

London: regional HQ Europe

New York: Worldwide HQ; Regional HQ North America

Miami: regional HQ Latin America

## **McCann Erickson**

Johannesburg: Area HQ Sub Sahara Africa

London: regional HQ Europe, Area Office Middle East

Miami listed as a Latin American country!

New York: HQ

Sao Paulo: Latin American HQ

Sydney: Australia HQ

## **J Walter Thompson**

Detroit: regional HQ USA

Montreal: address for two other cities in Canada

New York: HQ

Sydney: Director Aust area

## **Euro RSCG**

New York: HQ

Singapore: represents Asia/Pacific

CMG

Minneapolis: world HQ

## **Asatsu-DK**

Tokyo: HQ

## **BANKING/FINANCE**

### **WestLB**

Dusseldorf: HQ

'Competence centres' for 'Global structured finance'



for Europe, Africa, Middle East: Dusseldorf, London

for the Americas: New York, Buenos Aires, Sao Paulo

for Pacific Asia: Hong Kong, Sydney, Tokyo

Brussels: HQ for Latin America, centre of 'Europe Network'

Sao Paulo; 'main branch' for Latin America

Cologne: centre for Bonds

### **Dresdner Bank**

Frankfurt: HQ

Asset Management: Frankfurt, London, San Francisco, Paris, Hong Kong, Taipei

### **Commerzbank**

Frankfurt: HQ

Tokyo: Global bonds/equities

Copenhagen: Representative Office for Nordic Countries

### **Deutsche Bank**

Frankfurt: HQ

Contacts: Europe = Frankfurt, USA = NY

Hong Kong: regional centre for the Asia/Pacific zone

### **Chase**

NY: World HQ Chase Manhattan Bank

NY: regional HQ for Latin Am.

London: Regional HQ EAME

Sydney, HK, Tokyo, Singapore: Regional offices and Contacts for Asia

Boston: HQ: Chase H&Q

London, NY, SF: research for Chase H&Q

## **BNP Paribas**

Paris: HQ

Montreal: HQ Canada

Singapore: regional HQ Asia-Pacific

Philadelphia: HQ of BNP Cooper Neff Group

Honolulu: HQ of BancWest (SF is Admin HQ)

## **ABN.AMRO**

Amsterdam: HQ

## **Credit Suisse First Boston**

Worldwide HQ: New York, London, Zurich

## **Rabobank International**

Utrecht: Worldwide HO

London: global research

## **UBS**

Zurich: HQ

Basel: contact

## **ING**

Amsterdam: HQ

Barclays

London: Corporate HQ

London, Frankfurt, Paris, NY, HK, Tokyo: Regional HQs

Munich: HQ of Merck Finck & Co (private bankers)

Fuji Bank

Tokyo: HQ

Project Finance Division in Tokyo(co-ordinator), NY, Houston, London, HK,  
Singapore

Fuji Investment Management Company 'tripolar global network': Tokyo, NY, London  
DKFTB (Asset Management) Tokyo, Osaka, NY, Luxembourg, London

Management Buy Out (i) US market: Leverage Finance Group in NY, Chicago, LA,  
Houston

(ii) European market: London

### **Bayerische Hypo- und Vereinsbank**

Munich: HQ

### **Bayerische Landesbank Girozentrale**

Munich: HQ

### **Sakura Bank**

Tokyo: HQ

Chicago: HQ SDI (Sanwa and Dellsher)

### **Sumitomo Corporation**

Tokyo and Osaka: HQs

London; Europe HQ

New York: HQ for the Americas

### **Sanwa**

HQ: Tokyo

## **J P Morgan**

NY: HQ

Three divisions headed by NY, London and Tokyo (and then alphabetical listing of cities in each region)

## **BTM (Bank of Tokyo-Mitsubishi)**

Tokyo: HQ

NY: US HQ

SF: HQ Union Bank of CA

## **DKB (Dai-Ichi Kangyo Bank)**

Tokyo: HQ

SF: HQ of Union Bank of California

## **HSBC**

London: HQ

HK: founding office

SF: HQ Wells Fargo HSBC Trade Bank

Dusseldorf: HQ HSBC Trinkaus & Burkhardt

## **Citigroup**

NY: HQ Citibank

NY: SSBCiti Asset Management Group

Transnational 'relationship contacts' for SSBCiti:

NY: Argentina, Middle East & Africa

London: North America, Middle East & Africa, Northern Europe, Central Europe, Southern Europe, Eastern Europe

Sao Paulo: Argentina, Chile

CitiSSB Corporate Banking Regional Contacts:

London: Central and Eastern Europe, Middle East & Africa

London: Europe (= western Europe!)

Singapore: Asia/Pacific

Tokyo: Asia/Pacific (Japan)

Miami: Latin America (Global relationship Banking)

New York: Latin America (Group Head)

LA: US West

Atlanta: South US

New York: Northeast US

Chicago: marketing US

Toronto: Canada

## **INSURANCE**

### **Allianz Group**

Brussels: EU - Representative Office

London: HQ

Munich: group HQ

Singapore: Reinsurance Branch Asia Pacific

### **Skandia Group**

Stockholm: Corporate HQ

London: subsidiary HQ (Skandia (UK) Holdings Ltd)

NY: subsidiary HQ (Skandia US Holding Corporation)

Miami: subsidiary HQ (Skandia South America Holding Corporation)

### **Chubb Group**

NY: World HQ (Warren, NJ) and Eastern Zone Admin Office (White Plains)

Chicago: Northern Zone Administrative Office  
Dallas: Southern Zone Administrative Office  
London: European Zone Administrative Office  
LA: Western Zone Administrative Office  
Miami: Latin American Zone Administrative Office (Sunrise, FL)  
Singapore: Asia/Pacific Zone Administrative Office  
Toronto: Canadian Zone Administrative Office  
Washington, DC: External Affairs Office

### **Prudential**

London: Worldwide HQ  
(Lansing: subsidiary HQ (Jackson Nation Life))

### **Reliance Group Holdings**

NY: HQ  
HK: Asia Regional Office  
London: Managing Director for Europe

### **Winterthur**

Zurich: Head Office  
HK: Pacific Asia HQ

### **Fortis**

Brussels: HQ

### **CGNU**

Boston: US Corporate HQ (+3 country-wide divisions)  
London: HQ

Manama: Regional office Middle East

New York: International Marine (IMU) HQ

Philadelphia: 5 country-wide divisions

'Main offices': Singapore, Hong Kong, Osaka, Kuala Lumpur, Manila, Taipei

Local HQs: Madrid, Johannesburg, Milan, Paris

US 'Regional operations' centres: Los Angeles, Indianapolis, Buffalo, Portland, Dallas, Boston

US IMU regional offices: Atlanta, Boston, New York, New Orleans, Chicago, Seattle, San Francisco

'National' offices: Barcelona, Bangkok, Jakarta, Johannesburg, Manila, Milan, Paris, Toronto, Auckland, Dublin

### **Liberty Mutual**

Boston: HQ

US subsid HQs: Portland, San Diego, Denver (also Portland, Maine)

### **Royal and SunAlliance**

Charlotte: US HQ

London: Worldwide Group Office

Singapore: SE Asian HQ

Local Head Offices: Toronto, Sydney

### **Lloyd's**

London: HQ

### **LAW**

### **Latham and Watkins**

London: 'gateway between United states and Europe'

Moscow: for CIS

Los Angeles: foundation office, 'still vital role'

New York: key link with Europe

San Diego: Mexico, Latin America, Pacific Rim

Singapore, Hong Kong, Tokyo: Asia clients

Chicago: national recruitment office

San Diego: international recruitment organization

### **Morgan Lewis**

London: serves clients throughout Europe

Los Angeles: Mexican and Asian business

Miami: Spanish speaking, Central and South American companies

Philadelphia: first office

Tokyo: assists clients throughout Asia

### **Baker and McKenzie**

4 regions: Asia Pacific, Europe (inc Almaty, Cairo, Riyadh), Latin America, North America but RHQs not given

Chicago: foundation office

### **Clifford Chance**

London: foundation office, entry point for Europe

See 'international trade group' in size table

### **Jones Day**

Cleveland: first office

Chicago: Firm recruiting Chair

NY: International Offices (recruiting)



## **Freshfields Bruckhaus Deringer**

HQ London

International Offices: HK, London, NY, Beijing

Hamburg: Location of executive officer (shared with London)

## **Allen and Overy**

London: HQ (backs up all other offices)

## **Dorsey and Whitney**

Minneapolis: HQ

## **Linklaters-Alliance**

London HQ

Brussels EU office

## **White and Case**

New York: HQ

Singapore link from Mumbai

HK link from Seoul and Taipei and China Practice

Brussels: EU specialism

## **CMS Cameron McKenna**

London: HQ, also ref for Africa

## **Morrison and Foerster**

SF: HQ

**Lovells**

London: HQ

**Skadden, Arps, Slate, Measher, and Flom**

NY: HQ

WDC: International Law and Policy Group

**Sidley and Austin**

Chicago: first office

NY: hub of international practice

**Coudert Brothers**

NY: HQ

**MANAGEMENT CONSULTANCY****Towers Perrin**

Miami: Latin America HQ

New York: HQ

**Logica Consulting**

London: Head Office

**Watson Wyatt**

London: Corporate office

Miami is listed under Latin America

Washington, DC: Corporate office

## **Sema Group**

London: Head Office

Paris: Head Office

(Local HQs: Madrid, Paris, Cologne, Hamburg, Stockholm, London)

## **CSC**

Boston: Senior manager

Houston: Senior manager

London: Senior manager/Europe; Contact/Europe,Africa,Middle East

Los Angeles; Global HQ

New York: Senior manager (2)

Singapore: Senior manager/Asia; Contact/Asia

Sydney: Senior manager Australia; Contact/AustNZ

Washington, DC: Senior manager (2); Contact/The Americas

## **Hewitt Associates**

Chicago: HQ

IBM Worldwide (offices, \* partner)

New York: HQ

New York: location of 'Global team' and 'Americas team'

Tokyo, Seoul, Hong Kong, Sydney: regional managers for 'Asia Pacific team'

(NB Europe/ME/AF team just has country managers)

## **Mercer Management Consulting**

Hong Kong Asia careers contact

London: Europe careers contact

New York: HQ

Washington, DC: North America careers contact

## **Boston Consulting Group**

Boston: HQ

## **Deloitte Touche Tohmatsu (\* =associate firm)**

New York: International HQ

## **Booze.Allen & Hamilton**

New York: Worldwide Tech HQ

Washington, DC: Corporate HQ

## **A.T.Kearney**

Chicago: Corporate HQ/World HQ

## **McKinsey**

New York: HQ

## **Bain & Company**

Boston: HQ

## **Compass**

HQ is in Rochester, about 50 miles from Minneapolis

Toronto: Canada HQ

Washington DC: US HQ

## **Andersen Consulting**

Chicago: HQ

**Gemini Consulting/Cap Gemini (Ernst & Young)**

New York; Head Office

Singapore: Asia Pacific HQ (Cap G)